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- SAN DIEGO
- SAN LEANDRO
- SANTA BARBARA
- SANTA CLARA
- SANTA MARIA
- SANTA MONICA
- SELMA
- SIMI VALLEY
- TEMECULA
- THOUSAND OAKS
- UPLAND
- VALENCIA
- VICTORVILLE
- VISALIA
- WALNUT
- WOODLAND HILLS

Bill Johnston, President  
Insight Worldwide, Inc.  
P.O. Box 4586  
Salem, Oregon 97302

Dear Bill,

I am writing you this letter to let you know how pleased we are with your integrity testing program. Since we have implemented your program, we have experienced some dramatic results in reducing our job turnover and workers' compensation costs.

As you know, the Insight Integrity Test is an important part of our overall efforts to reduce our workers' compensation costs. We have reduced the frequency of our comp claims by 50%, the severity of those claims by 60% and the cost of our litigation for workers' comp claims is down 30%. Obviously, your program is having a very positive effect on our bottom line.

For these reasons I highly recommend your services to anyone interested in impacting their workers' comp costs in a big way while at the same time reducing their job turnover and improving the quality of their workforce that is on the front lines representing their organization.

We look forward to a continued successful relationship with your company.

Sincerely,

A handwritten signature in black ink that reads 'D. Stephen Sorensen'.

D. Stephen Sorensen  
President/Chief Executive Officer